



# Let Us Help Your Business **GROW**



## How can Resource Brokerage help you with your Life Insurance sales?

### 10 Ways Resource Brokerage's Life Division can help you!

- 1.** We specialize in complex life insurance sales for your client's family needs, business needs and long-term care (linked benefit) needs with competitive premiums.
- 2.** We have a very experienced Life Insurance Department that will provide you with all the tools, knowledge, and advice you need to make things simple for you to service your clients successfully.
- 3.** Our sales/underwriting team has the expertise to review and trial complex cases with over 25 household carrier names. We help select the most competitive and highly rated carrier for your specific prospect and provide you sales support from presentation to policy delivery.
- 4.** Our highly knowledgeable licensing teammates know what is needed to help get you appointed and ready to sell quickly.
- 5.** Our case managers process your new business, order and obtain requirements, keep you informed of your case's status, and work to get your cases issued quickly at the best possible rate. So, you can spend your time selling!
- 6.** We have marketing tools, an extensive carrier and product list, and training tools for day-to-day producer use. We provide the tools you need to sell life insurance successfully with our carriers.
- 7.** We offer access to top-rated life insurance carriers: AIG, Allianz, Gerber, Global Atlantic, John Hancock, Legal General, Lincoln Financial, Mass Mutual, Mutual of Omaha, Nationwide, PacificLife, Protective, Prudential, and Symetra, Transamerica, and United Home Life and more.
- 8.** We offer a diversified portfolio of products from top-rated carriers, term, IUL, GUL, whole life, – along with guaranteed issue and simplified issue products for both individuals and business sponsored plans.
- 9.** We know how to underwrite! Our extensive experience with life underwriting gives you an advantage when matching your clients' health issues with suitable carriers and we will negotiate offers to get your clients the best rate.
- 10.** We offer educational webinars on current and product, changes in the industry, and new trends that affect you and your business.