

Let's grow together

See how partnering with G&A Partners can help you deliver more value to your current clients, target new clients, and increase your commission income.



We're a different kind of PEO partner.

G&A Partners has been a leader in the professional employer organization (PEO) industry for more than 25 years, and currently serves **87,000 plus worksite employees** and **3,200 plus clients**, making G&A one of the largest privately held PEOs in the nation.

We work directly with brokers to reach more businesses that can benefit from our full-service HR, benefits, and payroll solutions.

Benefits of joining the G&A Referral Partner Network

- **Tremendous buying power** so that your clients can access top HR technology, employee benefits, workers' compensation, and more!
- The ability to help your **clients improve their profitability** while you gain access to an **additional revenue stream** for the life of the account.
- A contractual relationship with G&A Partners that helps you **protect your book of business** from predatory PEOs and brokers.
- The opportunity to **enhance current client relationships** and establish yourself as a trusted advisor.
- The ability to **enhance the overall margin** on an account by shifting your benefits administration operating expenses to G&A—a **win-win!**

G&A Partners' master health insurance plans:

G&A Partners has leveraged the tens of thousands of employees it serves to negotiate master plans with the following top carriers, providing its clients with access to rich benefit options at highly competitive rates:



Visit gnapartners.com/referral-partners or call 866.927.6203.

Blue Cross and Blue Shield of Texas, a Division of Health Care Service Corporation, a Mutual Legal Reserve Company, an Independent Licensee of the Blue Cross and Blue Shield Association. Available to employees working for companies headquartered in Texas.
Blue Cross and Blue Shield of Illinois, a Division of Health Care Service Corporation, a Mutual Legal Reserve Company, an Independent Licensee of the Blue Cross and Blue Shield Association. Available to employees working for companies headquartered in Illinois.
Blue Cross and Blue Shield of Minnesota and Blue Plus are nonprofit independent licensees of the Blue Cross and Blue Shield Association. Available to employees working for companies headquartered in Minnesota.
Regence BlueCross BlueShield of Utah is an independent licensee of the Blue Cross and Blue Shield Association. Available to employees working for companies headquartered in Utah.
Anthem Blue Cross of California is an independent member of the Anthem Association. Health insurance products and plans are offered by Anthem Blue Cross of California.

How You Get Paid



Help schedule a meeting with a G&A Business Advisor, then assist in the relationship nurturing/data-gathering process for qualified opportunities



Your clients get the value of an insurance expert (**you**) and HR strategy experts (**G&A**)



G&A pays you a percentage of the PEO

Administrative Fee

+

Open Market Medical Solution

You keep the health commissions

or

G&A Master Medical Plan

G&A pays you health commissions

at the going market rate not to exceed 5%

