



# 2021 BlueCare Dental Classic<sup>SM</sup>

## Individual Plan Portfolio

BlueCare Dental Classic Premier<sup>SM</sup>  
BlueCare Dental Classic Standard<sup>SM</sup>  
BlueCare Dental Classic Basic<sup>SM</sup>



- Designed for the Medicare Supplement Plan and PDP consumer
- Three plans to meet clients' needs
- Enroll on a convenient online platform

### Individual portfolio designed to:

- **Diversify** product offering
- **Provide** solutions to complement the member's health needs
- **Lower** cost barriers to care for members
- **Focus** on providing a variety of benefit features to a broad base

### Overview

- BlueCare Dental Classic plans are a dental solution to meet the needs of your clients, specifically your clients with **Medicare Supplement** and **PDP** coverage
- Three options to address your clients' budgets and lifestyles

### Sales Information

- Applications can be submitted through Coverage Plus Central (an online enrollment platform) at **coverageplusIL.com**
- If you sell Blue Cross and Blue Shield of Illinois (BCBSIL) health plans, you are already appointed to sell these products

### Post-Sales Information

- After approval, members will receive a policy fulfillment kit containing their ID card, outline of coverage, and policy booklet.
- You can track your business by going to **coverageplusIL.com** and creating a profile
- Members are able to log into **coverageplusIL.com** to see their dental selections and other important information

### Dental Network of America (DNoA)

- DNoA is a separate company that is the administrator for BCBSIL dental plans.
- DNoA network has nearly 5,500 dentists in Illinois at nearly 22,000 access points

### BlueCare Dental Classic plans

- Non-ACA dental plans provide coverage for cleanings, preventive services and much more
- While this plan can be sold to adults age 18 and over, the product is designed for members with **Medicare Supplement** or **PDP** coverage
- A policyholder-only plan with no dependent coverage
- The plans can be sold year-round with the effective dates following SEP rules:
  - A policy sold and approved between the 1st and 15th is effective the 1st of the next month (i.e., a policy approved Feb. 2 would be effective March 1)
  - After the 15th, the effective date is the 1st of the subsequent month (i.e., a policy sold Feb. 20 would be effective April 1)

### BlueCare Dental Classic Premier

- Geared toward consumers seeking a higher level of benefits
- \$2,000 annual max with \$50 in-network deductible
- Preventive dental services deductible waived

### BlueCare Dental Classic Standard

- Geared toward budget-conscious consumers who have dental needs beyond preventive services
- \$1,000 annual max with \$75 in-network deductible

### BlueCare Dental Classic Basic

- Geared toward the budget-conscious consumer
- Only diagnostic, preventive and basic restorative services are covered under this plan
- \$1,000 annual max with \$50 in-network deductible
- Preventive dental services deductible waived