



October Webinar Schedule: MedicareCENTER has everything you need to be successful in this AEP. Join us to learn more about our newest features of MedicareCENTER Contact Management, Quote & eApp. **If you cannot attend a live training, register to receive the recording.** Click to view webinars on-demand.

Overview & New Feature Trainings: High-level overview and highlight the newest features of MedicareCENTER, including enhanced RX quoting, multi-location provider, Policy Management, SOA tracking, PlanEnroll profile linking, Ask Integrity and more!

Monday, October 2 & 9 at 12 p.m. CDT Monday, October 16, 23 & 30 at 10 a.m. CDT <u>Click here to register</u> and select your date from the dropdown menu.

Policy Management & Contact Management: Never miss a beat with your clients and prospects with reminders, activity logs, notes, custom tagging and stage filtering. View applications submitted and active polices in MedicareCENTER and from Carrier websites. Learn how Ask Integrity can summarize your contact's key information.

Tuesday, October 3 at 10 a.m. CDT or Tuesday, October 17 at 10 a.m. CDT <u>Click here to register</u> and select your date from the dropdown menu.

Quote, Enroll & HRA Training: New enhanced RX quoting, multi-provider search, Ask Integrity Specialist Recommendations, completing applications and HRA. Carrier overview of enrollment and HRA availability.

Wednesday, October 4 at 10 a.m. CDT or Wednesday, October 18 at 10 a.m. CDT <u>Click here to register</u> and select your date from the dropdown menu.

Call Recording & eSOA Tracking: Record, store and listen to recorded calls. Learn how Ask Integrity provides call recording summaries. Prepopulate eSOA and track with 48-hour rule.

Tuesday, October 10 at 11 a.m. CDT or Tuesday, October 24 at 10 a.m. CDT <u>Click here to register</u> and select your date from the dropdown menu.

Continue to next page for more training with Ask Integrity, PlanEnroll, LeadCENTER and CSG APP.

Ask Integrity "AI" - Digital assistant that's with you, wherever you are to make client meetings more effective! Client Information Summaries, Call Summaries and Specialist Recommendations.

Tuesday, October 3 at 2 p.m. CDT / Thursday, October 5 at 10 a.m. CDT Tuesday, October 10 at 10 a.m. CDT / Thursday, October 12 at 2 p.m. CDT

<u>Click here to register</u> and select your date from the dropdown menu.

PlanEnroll Personalized URL and Profile Linking: Educate your prospects on their Medicare options. Clients can quote and enroll on your PURL. Profile Linking allows your clients to share their prescription drugs. View your updated call scripts with product counts.

Wednesday, October 11 at 10 a.m. CDT or Wednesday, October 25 at 10 a.m. CDT <u>Click here to register</u> and select your date from the dropdown menu.

LeadCENTER Custom Marketing Pieces– *Create and send PlanEnroll branded direct marketing campaigns. Select from a variety of mailing pieces, customize with your contact information, and select geography, age and income level for distribution.*

Thursday, October 5 at 1 p.m. CDT or Thursday, October 19 at 10 a.m. CDT <u>Click here to register</u> and select your date from the dropdown menu.

LeadCENTER Health & Life Leads – Purchase life or health leads by state or county. Create Realtime campaigns, call or data, to connect with consumers in real-time. Health leads automatically transfer to your MedicareCENTER account for quick quoting and enrollments. Listen and store your health lead call on your MedicareCENTER account.

Thursday, October 12 at 10:00 a.m. CDT or Thursday, October 26 at 10:00 a.m. CDT Click here to register and select your date from the dropdown menu.

CSG Overview Training – Quote Med Supp & Ancillary Products. Learn how to cross-sell Hospital Indemnity to your Med Adv clients this AEP. View Medicare demographics and enrollments by state and zip code.

Tuesday, October 10 at 1 p.m. CDT – <u>Click here to register.</u>

CSG E-Application Training – Submit your Med Supp e-Apps for AARP/UHC Aetna, Allstate, Elips/Lumico, Medico, Mutual of Omaha, Heartland National, WoodmenLife and others.

Wednesday, October 4 at 1 p.m. CDT or Wednesday, October 11 at 1 p.m. CDT <u>Click here to register</u> and select your date from the dropdown menu.