

# Offer Ancillary and Health Plans

## The Complete Package — With a Larger Bonus for You

Don't stop with the comprehensive health plan. Offer your clients a complete benefit package from Starmark. Sell a dental, life/AD&D, short- or long-term disability plan, and you could receive a **larger bonus!**

Plus, Starmark is making it even easier to sell a complete package by offering guaranteed life insurance coverage and a **10 percent rate decrease** on ancillary plans.

### The Bonus

When you sell a dental and/or long-term disability plan in conjunction with a health plan, your bonus grows. A factor of 1.25 is applied to all of the group's medical employees when calculating the in-force number of employees for the bonus. For complete details, refer to the Starmark Commission and Bonus Schedules, form number S671-25 (7-05) (TL).

Contact your Starmark representative today for more information or to request a quote.



*As an expert in small group healthcare benefits, Starmark provides businesses with two to 50 employees a flexible healthcare benefits portfolio, including HSA- and HRA-compatible health plans, as well as convenient online services, nationwide network access and the personal service they deserve. Plans administered by Starmark are fully insured by Trustmark Life Insurance Company. Plan availability and/or coverage may vary by state.*



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